



UNITED STATES MARINE CORPS
MARINE CORPS SYSTEMS COMMAND
2200 LESTER STREET
QUANTICO, VA 22134-5010

SOLE SOURCE JUSTIFICATION FOR SIMPLIFIED ACQUISITIONS

1. The Motorola Handheld Mobile Computer Scanner with UID Comply!™ Mobile Software listed on M67854-12-PR-09001 is available from only one source and competition is precluded for reasons indicated below. There are no substitutes available.

2. This acquisition is restricted to the following source:

Manufacturer/Service Provider:

A2B Tracking Solutions

Manufacturer/Service Provider POC and Phone Number:

Marc Corriveau / 800.733.7592 ext 120

Manufacturer/Service Provider Address:

207 Highpoint Avenue

Portsmouth, RI 02871

Manufacturer's/Service Provider's Dealer/Representative:

Marc Corriveau / mcorriveau@a2btracking.com

Dealer/Representative Address and Phone Number:

207 Highpoint Avenue

Portsmouth, RI 02871

800.733.7592 ext 120

3. Description of the Motorola Handheld Mobile Computer Scanner with UID Comply!™ Mobile Software required, the estimated cost, and required delivery date.

- Motorola MC9090DPM Handheld Portable Computer Scanner with UID Comply!™ Mobile Software
- Part Number: Motorola MC9090-GW0HJEFA6WR
- Estimated \$4763.50 per unit x (20) twenty each = \$95,270.00
- Required delivery date is (45) forty five working days After Receipt of Order

4. Specific characteristics of the Motorola Handheld Mobile Computer Scanner with UID Comply!™ software that limit the availability to a sole source e.g., unique features, function of the item, etc. Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The software, UID Comply!™, that Marine Corps Systems Command (MCSC) uses in support of Legacy Item Unique Identification (IUID) marking efforts, is proprietary in nature and is owned by A2B Tracking Solutions.

UID Comply!™ allows the user to scan 2d Data Matrices and upload the information into the Temporary Data Storage and OSD IUID Registry. This data will ultimately be used by Global Combat Support System- Marine Corps (GCSS-MC). Unit commanders will

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rely on IUID information to support contingency operations, deployments, and campaigns such as Operation Enduring Freedom. The ability to scan, store information and upload accurate data is vital not only to the Legacy IUID project, but also to the Marine Corps.

Other Motorola devices have been tested extensively by A2B Tracking Solutions Quality Assurance Team (A2BQA). Those devices tested include the same scan engine and operating platform as the MC9090-G. The MC9090-G is the only device that will meet the memory and throughput requirements established by A2B's UID Comply!™ Product Development and Management team. The other Motorola devices do not incorporate all the necessary components, do not have the platform to support the UID Comply!™ application, or do not fit the proper form to allow users to use the application appropriately.

The Motorola MC9090-G meets the IUID requirement being implemented by the Marine Corps. This system is currently employed and is fully integrated (complete "plug-n-play") within existing IUID marking and capture systems fielded across Marine Expeditionary Forces, Marine Forces Reserve, and Marine Corps Logistics Bases.

An internet search confirmed the Motorola MC9090-GW0HJEFA6WR is a commercial item for which there are equal items. Specifically, the IDS HHP9500 Mobile Computer with 2D Barcode Part Scanner is an acceptable alternative. However, UID Comply!™ software is proprietary and owned by A2B Tracking Solutions.

A search on General Services Administration (GSA) Advantage confirmed that A2B Tracking Solutions is the sole provider of hardware (scanners, carts, etc.) with UID Comply!™ loaded and configured. Furthermore, no contract vehicle exists within MCSC that would allow the scanners to be purchased competitively and then provided as Government Furnished Equipment (GFE) to A2B Tracking Solutions to have UID Comply!™ loaded and configured.

Telephone and e-mail interviews were conducted with representatives of A2B Tracking Solutions to determine if there were comparable software programs available. There are comparable IUID Software vendors that provide their own line of IUID compliant products (e.g. Lockheed Martin, Lowry Computers, and Freedom Technologies). However, each of these products is stand alone and cannot integrate with other brands.

Currently, the Motorola handheld mobile computer is the only device which is supported and approved by A2B Tracking Solutions. A2B is the developer and owner of source code for all forms of the UID Comply!™ software application.

The MC9090-G has a proprietary scan engine that has been tested to operate in both wireless or batch mode. The MC9090-G along with the scanning software developed by A2B Tracking solutions requires the capability to interface with the proprietary UID Comply!™ desktop application. Only use of this device with the proprietary software will ensure the functionality designed into UID Comply!™ applications to operate and

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function as intended. The MC9090-G is the only device that the A2B Support team will be able to troubleshoot in order to isolate and define root cause analysis of an event causing a support issue.

5. Check and fill in all that are applicable:

- ☒ The material or service must be compatible in all aspects (form, fit, and function) with existing systems presently installed. Describe the equipment you have now and how the new item/service must coordinate, connect, or interface with the existing system:

The Item Unique Identification (IUID) Project Office purchased Item Unique Identification Integrated Marking Carts (IUID/IMC) from A2B Tracking Solutions via GSA contract GS-02F-0227R, order M67854-10-F-9517. One of the components of the IUID/IMC was the Motorola MC9090-G Handheld Mobile Computer Scanner. Therefore, the scanners requested will be compatible in all aspects.

- ☒ A patent, copyright, or proprietary data limits competition. The proprietary data are described as follows:

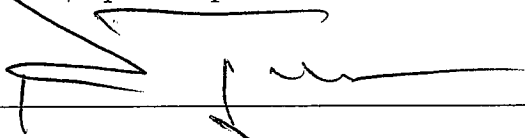
UID Comply!™ is the proprietary software as described in paragraph four (4).

- ☐ These are "direct replacement" parts/components for existing equipment.

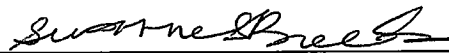
- ☐ Other information to support a sole-source buy:

CERTIFICATION

I certify that statements checked and information provided above are complete and correct to the best of my knowledge. I understand that the processing of this Sole-Source Justification precludes the use of full and open competition.

(Signature)  Date 12 DEC, 2011

Printed Name, Title (Program Office) Nick Triniso, IUID PROJECT OFFICER

(Signature)  Date 10 Jan 12

Printed Name, Title (Contracting Officer) Susanne S Breder